# RJ REYNOLDS TOBACCO COMPANY



S. R. MacLEOD Region Operations Mgr

150 Lawrence Bell Drive Sulte #108 Williamsville, NY 14221 (716) 634-9232 Fax (716) 634-3145

October 18, 1996

RJR Account #396640 Mr. D. Spencer MANCHESTER TOBACCO

### DECEMBER DORAL B2G1F / PROMOTION #601794

#### Dear Dave:

DORAL B1G1F product, and Live product, has been ordered (see quantities listed below), as well as <u>90</u> skus of B2G1F sleeves (Item #515990) pack your December *Partners* display shipment to participating retail accounts. All additional pertinent promotional information is listed below:

DORAL	B1G1F	#/ (6M) Cases	LIVE	#/ (12M) Cases
STYLE	UPC Code	B1G1F	UPC Code	LIVE
Full Flavor Kg	12300-22268	6	12300-16612	1
Light 100	12300-22264	6	12300-15212	1

Product / Premium Arrival:

November 18, 1996

Ship Date to Retail:

Week of: November 25, 1996

SKU CUBE:

1.0400

SKU WT (w/o Product):

4.0000 lbs

Retail Sales Offer per Sku:

20 units

Billing per Sku:

**4 Savings Cartons** 

EFT \$ Amount:

\$2,127.05

Non-EFT \$ Amount:

\$N/A

-2-B2G1F MANCHESTER TOBACCO

<u>Promotion Description</u>: Utilize self-contained shipper. Shipper has 20 buy-2-get-1 free sleeves. Buy-1-Get-1-Free product should be placed into the sleeve and an additional 'Live' pack inserted with it. B1G1F product will be pre-banded.

SHIP ONE (1) DISPLAY TO EACH RETAIL ACCOUNT AS INDICATED ON THE
ATTACHED CUSTOMER LIST
SEE ENCLOSED 'WHOLESALER PACKING INSTRUCTIONS'

A list of accounts authorized to receive packed displays is attached. RJR will reimburse you \$28.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to \$140.00 (5 (12M) case(s) @ \$28.00). Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell

Promotional Coordinator / 1610

/ic

cc: H. Battle

Note to RJR Manager:

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

V-DECDOR.DOC

## WHOLESALER PACKING INSTUCTIONS

### VALUE-ADDED PROMOTIONS -4TH QTR. '96

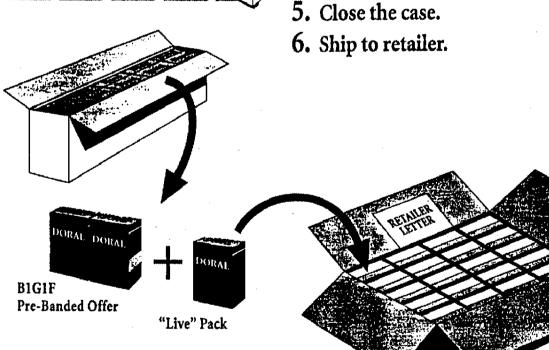
December DORAL National B2G1F (Buy 2 Packs Get 1 Pack Free)

Each white carton contains Five Prebanded 2-Pack **BIGIF DORAL offers.** 

Four offers are banded sideby-side. The fifth offer folds out. (See illustration).



- 1. Open DORAL B2G1F shipping case.
- 2. Place 1 B1G1F offer into each DORAL sleeve. (Each case contains 20 offers).
- 3. Add 1 "live" DORAL pack of same brand style to each offer.
- 4. Retailer Letter REMAINS in case.



Item: #515990

Description: DORAL B2G1F Sleeve Kit

Brand Style	ff Kg	Lt 100		,	}
Number of Cartons	2	2			

WHOLESALER: 396640 MANCHESTER TOBACCO

INSTRUCTIONS: DECEMBER PROMOTION: DORAL B2G1F BRAND STYLES: FF / FF 100 / LT / LT 100

SHIP C	NE (1)	DISPLAY	то	EACH	RETAIL.	ACCOUNT	LISTED
OHILE O	4444	NA OF LINE	10	E INCIN	ULTUID	MUCCODIAT	DITOTOR

Supplied   Nosount Territory   Name		SHIP ONE (1) DISPLAY TO EACH RETAIL ACCOUNT LISTED								
100764   347943   122   04   04   05   05   05   05   05   05	Supplier	Account	Territory	y Name	Address	City	State	Chain ID	CCF	Volume
100764   347943   122   04   04   05   05   05   05   05   05										
1.0076    3.7943   1.122   04   OLD CONNER STORE   MAIN STREET   JEPPERSON   MI	160416	105175	1122 04	DIDDITE COUNTRY STORE	מעזיים ז	CROTTOMOST	ATT T			***
101656   54089   1122 04										
101646    524829   1122   64   VASIMAS VARIETY   392 MAIN ST   COMMAY   MH   C   24   2108   107468   C   55096   1122   64   BOTTLE REST   COUNSAY MARKET PLACE   COMMAY   MH   C   24   2108   2107   210	130,04									
17048    55996   1122   04   BOTLE REG	180169									
194137   19466   112										
1109 EASTHAM NOAD	110401									
947137   194662   112   06   PARTROT'S CORNER RO 29 CEAN BLUD   BAMETON   NI		2,7113	11,22 01	DIDE BUT & CLOSEDILL		NORTH COMMAT	Mn.		C 24	2100
STAN	947137	104662	1122 06	PATRIOT'S CORNER GRO		MOTOMAH	MI		2 12	E1 A
\$40,000						THUIL AVII	1131		n 12	310
831847	540302	104687	1122 06	CABOT ST GROCERY		PORTSMOUTH	NH		A 12	500
\$24488   \$408128   \$1122   \$6	831947									
Seponal   Sepo										
663108   1122   06   CONVENIENT GROCER   11 51   MAMPTON RD   EXETER   NH   A 12   145										
696166   1122   06   SEACOAST SUBS N SOLA 517 MIDDLE ST   PORTSMOUTH   HI   A 12   200   755927   1122   06   SUDS N SOLA   365 PORTSMOUTH AVE   RAMPTON   NH   A 12   105   105   104565   1122   08   MAN'S COUNTRY STORE   NT 16-B   UNION   NH   B 24   600   104565   1122   08   MAN'S COUNTRY STORE   NT 16-B   UNION   NH   B 24   600   104562   1122   08   PORT MIREL CONV.   ROUTE 11   PARKINSTON   NH   A 12   109   104562   10456										
754915 1122 06										
755927 1222 06 SUDS N SODA 365 PORTSMOUTH AVE GREENLAND NH C 12 350 918490 104856 1122 08 MAX'S COUNTRY STORE RT 16-19 UNION NH B 24 600 918441 225118 1122 08 MAX'S COUNTRY STORE RT 16-19 UNION NH B 24 1209 924682 582244 1122 08 MAX'S COUNTRY STORE RT 16-19 UNION NH B 24 1209 924682 582244 1122 08 FOR TROW RODE REAL STORE REAL S										
104856   1122   08										
191441   22518   122   08	918490									
924682 58294 1122 08 TEN ROD ROAD GETTY TEN ROD ROAD ROCHESTER NH A 12 109 927175 601072 1122 08 POOR THOM'S BEVERAGE ROUTE 125 BARINGTON NH A 12 100 937648 692094 1122 08 POOR THOM'S BEVERAGE ROUTE 125 BARINGTON NH A 12 100 937648 692094 1122 08 POOR THOM'S BEVERAGE ROUTE 125 BARINGTON NH A 12 100 937648 692094 1122 08 POOR THOM'S BEVERAGE ROUTE 125 BARINGTON NH A 12 105 921958 755495 1122 08 STOP & GO #710 158 N MAIN ST ROCHESTER NH A 12 125 931046 755751 1122 08 JJ'S MINI MART 220 ROUTE #16 SOMERSWORTH NH A 12 125 135176 105192 1638 01 ROCKTRED AMOCO 177 FEDERAL RD BROOKFIELD CT A 12 127 135176 105192 1638 01 ROCKTRED AMOCO 177 FEDERAL RD BROOKFIELD CT A 12 127 135176 105192 1638 01 ROCKTRED MAIN ST LISBON NH A 12 150 135338 105193 1638 01 ROCKTRED MAIN ST LISBON NH 1610-01-01 C 24 591 135338 105193 1638 02 BIG JOHN'S COUNTRY 92 UNION ST MILFORD NH 1610-01-01 C 24 591 135348 105193 1638 02 BIG JOHN'S COUNTRY 92 UNION ST MILFORD NH A 12 110 642017 103053 1638 05 TURNERS VARIETY 38 CROSS ST SALEM NH A 12 110 642017 103053 1638 05 TURNERS VARIETY 38 CROSS ST SALEM NH A 12 116 642017 103053 1638 05 TURNERS VARIETY 38 CROSS ST SALEM NH A 24 104 645063 307460 1638 05 FEREDOM FUEL 134 N BROADMAY DERRY NH A 24 104 645063 1638 05 HILLTOP FOOD & DELI 33 NINIAR ROCK RD WINDHAM NH A 24 104 645063 1638 05 HILLTOP FOOD & DELI 33 NINIAR ROCK RD WINDHAM NH A 24 104 645063 1638 05 TURNERS VARIETY 38 CROSS ST DERRY NH A 24 104 645063 1638 05 TURNERS VARIETY 38 CROSS ST DERRY NH A 24 104 65505 NO LONDONDERRY EXXON ROUTE 28 BY PASS LONDONDERRY NH A 24 104 65065 105 105 105 105 105 105 105 105 105 10										
921775 601072 1122 08 POOR THOM'S BEVERAGE ROUTE 125 BARRINGTON NH										
937648 69204 1122 08 DOVER POINT VARIETY 79 DOVER POINT RD DOVER NH										
STIPS   Form										
								-		
135176   105192   1638   01   NORTHROPS INC   275 MAIN ST   LISBON   NH   1610-01-00   24   591   135136   105193   1638   01   NORTHROPS INC   275 MAIN ST   MODDSVILLE   NH   1610-01-00   24   591   135338   105193   1638   02   BIG JOHN'S COUNTRY   92 UNION ST   MILFORD   NH   1610-01-00   24   591   135510   88415   1638   02   CONVENIENCE 101   362 GIBBONS HWY   MILFORD   NH   2   231										
135176 105192 1638 01 NORTHROPS INC 275 MAIN ST LISBON NH 610-01-00 C 24 591 135338 105193 1638 02 KELLEY'S #308 MAIN ST WOODSVILLE NH 1610-01-00 C 24 591 435510 484497 1638 02 CONVENIENCE 101 362 GIBBONS HMY WILTON NH A 24 364 340820 104064 1638 03 HIGH STREET MARKET HIGH ST KEENE NH A 12 110 641528 307460 1638 05 ONE STOP MOBIL 134 N BROADWAY SALEM NH A 24 398 645085 307460 1638 05 FREEDOM FUEL 128 W BROADWAY DERRY NH A 24 101 450283 1638 05 HILLDOP FOOD & DELI 33 INDIAN ROCK RD WINDHAM NH A 24 101 644059 543932 1638 05 NO LONDONDERRY EXXON ROUTE 28 BY PASS LONDONDERRY NH A 24 290 644059 701000 1638 05 NO LONDONDERRY EXXON ROUTE 28 BY PASS LONDONDERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 290 644059 717460 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY DERRY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY NH A 24 200 644050 1638 05 HIWAY SUPERETTE 91 N BROADWAY NH A 24 200 644050										
195338	135176									
435510 484497 1638 02 BIG JOHN'S COUNTRY 92 UNION ST MILPORD NH A 12 231 935591 688415 1638 02 CONVENIENCE 101 352 GIBBONS HMY MILTON NH A 24 364 340820 104064 1638 03 HIGH STREET MARKET HIGH ST KEENE NH A 12 116 642017 103053 1638 05 TURNERS VARIETY 38 CROSS ST SALEM NH A 12 156 641528 307460 1638 05 ONE STOP MOBIL 134 N BROADWAY SALEM NH A 24 398 645085 32760 1638 05 FREEDOM FUEL 128 W BROADWAY DERRY NH A 24 108 450283 1638 05 HILLTOP FOOD & DELI 33 INDIAN ROCK RD WINDHAM NH A 24 108 465093 1638 05 MIKES GROCERY & DELI 16 N MAIN ST DERRY NH 5474-00-00 A 24 366 644059 543932 1638 05 NO LONDONDERRY EXXON ROUTE 28 BY PASS LONDONDERRY NH 5474-00-00 A 24 366 641001 701000 1638 05 HIWAY SUPERETTE 91 W BROADWAY DERRY NH 5474-00-00 A 24 539 641001 701000 1638 05 HIWAY SUPERETTE 91 W BROADWAY DERRY NH 6474-00-00 A 24 539 724698 717460 1638 05 DIAL MART TINHAM ST DERRY NH A 12 706 632304 10468 1638 06 DIAL MART TINHAM ST DERRY NH A 12 706 632304 10468 1638 06 MAYSIDE GROCERY RE 28 & 11 ALTON NH A 2 4 300 631381 104075 1638 06 MOUNTAIN'S GEN.STORE NAIN ST DERRY NH A 2 4 300 6531381 104075 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH C 2 4 350 657169 45324 1638 06 SPEEDWAY CON. ROUTE 106 BELMONT NH C 24 425 6435509 57628 1638 06 GOSC BELL STORE ROUTE 106 BELMONT NH C 2 4 4255 6435509 57628 1638 06 GOSC BELL STORE ROUTE 106 BELMONT NH A 2 4 223								1610-01-00		
935591 688415 1638 02 CONVENIENCE 101 362 GIBBONS RWY WILTON NH A 24 364 340820 104064 1638 03 HIGH STREET MARKET HIGH ST KEENE NH A 12 110 642017 103053 1638 05 TURNERS VARIETY 38 CROSS ST SALEM NH A 12 156 641528 307460 1638 05 ONE STOP MOBIL 134 N BROADWAY SALEM NH A 24 398 645085 327760 1638 05 FREEDOM FUEL 128 W BROADWAY DERRY NH A 24 148 645083 1638 05 HILLTOP FOOD & DELI 33 INDIAN ROCK RD WINDHAM NH A 24 101 646059 543932 1638 05 MIKES GROCERY & DELI 16 N MAIN ST DERRY NH A 24 290 644059 543932 1638 05 NO LONDONDERRY EXXON ROUTE 28 BY PASS LONDONDERRY NH 5474-00-00 A 24 539 641001 701000 1638 05 HIWAY SUPERETTE 91 W BROADWAY DERRY NH C 24 539 724698 717460 1638 05 HIWAY SUPERETTE 91 W BROADWAY DERRY NH A 12 90 724698 717460 1638 05 DIAL MART TINKHAM ST DERRY NH A 12 706 632304 104668 1638 06 HENNIKER PHARMACY PROCTOR SQUARE HENNIKER NH A 24 127 631381 104875 1638 06 WAYSIDE GROCERY & RTE 106 LOUDON NH A 24 320 6533181 104875 1638 06 MOUNTAIN'S GEN. STORE MAIN ST CIR BARNSTEAD NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 LOUDON NH A 24 227 6535509 576289 1638 06 HOMETOWN MARKET 43 S MAIN ST PENACOOK NH A 24 227 635509 576289 1638 06 HOMETOWN MARKET 43 S MAIN ST PENACOOK NH A 24 227 635509 576289 1638 06 HOMETOWN MARKET 43 S MAIN ST PENACOOK NH A 24 227 635509 576289 1638 06 HOMETOWN MARKET 43 S MAIN ST PENACOOK NH A 24 227 635509 576289 1638 06 HOMETOWN MARKET 43 S MAIN ST PENACOOK NH A 24 227								1010-01-00		
340820   104064 1638 03										
642017 103053 1638 05 TURNERS VARIETY 38 CROSS ST SALEM NH A 12 156 641528 307460 1638 05 ONE STOP MOBIL 134 N BROADWAY SALEM NH A 24 398 645085 307460 1638 05 FREEDOM FUEL 128 W BROADWAY DERRY NH A 24 148 450283 1638 05 HILLTOP FOOD & DELI 33 INDIAN ROCK RD WINDHAM NH A 24 290 644059 543932 1638 05 MIKES GROCERY & DELI 16 N MAIN ST DERRY NH A 24 290 644059 543932 1638 05 NO LONDONDERRY EXXON ROUTE 28 BY PASS LONDONDERRY NH 5474-00-00 A 24 366 641001 701000 1638 05 HIWAY SUPERETTE PINES TEXACO PRIE 102 724698 717460 1638 05 THIRTY PINES TEXACO PRE 102 724698 715690 1638 05 DIAL MART TINKHAM ST DERRY NH A 12 90 632304 10486 1638 06 MOUNTAIN'S GEN.STORE MAIN ST DERRY NH A 24 101 6331381 104675 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 300 631381 104675 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 300 6531381 45924 1638 06 GUS'S COUNTRY STORE ROUTE 106 LOUDON NH A 24 121 653510 576289 1638 06 BOSCO BELL STORE ROUTE 28 S MAIN ST PENACOOK NH A 24 276 644050 562240 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 S MAIN ST PENACOOK NH A 24 276 6435509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 6435509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 6435509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH A 24 276 644050 562240 1638 06 BOSCO BELL STORE ROUTE 28 BY PASS LONDON NH BOSCO ROUT										
641528 307460 1638 05 ONE STOP MOBIL 134 N BROADWAY SALEM NH A 24 398 645085 327760 1638 05 FREEDOM FUEL 128 W BROADWAY DERRY NH A 24 148 450283 1638 05 HILLTOP FOOD & DELI 33 INDIAN ROCK RD WINDHAM NH A 24 101 646963 1638 05 MIKES GROCERY & DELI 16 N MAIN ST DERRY NH A 24 290 644059 263932 1638 05 MIKES GROCERY & DELI 16 N MAIN ST DERRY NH 5474-00-00 A 24 366 641001 701000 1638 05 HIWAY SUPERETTE 91 W BROADWAY DERRY NH 6474-00-00 A 24 5399 724698 717460 1638 05 HIWAY SUPERETTE 91 W BROADWAY DERRY NH A 12 90 725690 1638 05 DIAL MART TINKHAM ST DERRY NH A 12 90 755690 1638 05 DIAL MART TINKHAM ST DERRY NH C 12 706 632304 104868 1638 06 MAYSIDE GROCERY RTE 28 & 11 ALTON NH A 24 300 631381 104875 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 90 631381 104875 1638 06 DEBLI STORE MAIN ST CTR BARNSTEAD NH A 24 90 653318 497498 1638 06 GEANSTALK RT 106 LOUDON NH A 24 121 653350 576289 1638 06 GOS SELL STORE ROUTE 106 BELMONT NH C 24 25 6443450 562240 1638 06 GOS SELL STORE ROUTE 28 WAIN ST PENACOOK NH A 24 297 635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 WAIN ST PENACOOK NH A 24 297				and the second s						
645085   327760 1638 05   FREEDOM FUEL   128 W BROADWAY   DERRY   NH   A 24   148   148   1450283 1638 05   HILLTOP FOOD & DELI   33 INDIAN ROCK RD   WINDHAM   NH   A 24   101   A 25   10										
450283 1638 05										
A65963 1638 05										
644059										
162 ROCKINGHAM ROAD	644059							5474-00-00		
641001 701000 1638 05 HWAY SUPERETTE 91 W BROADWAY DERRY NH C 24 539  724698 717460 1638 05 THIRTY PINES TEXACO 2 ASHLIGH DRIVE DERRY NH C 12 706 755690 1638 05 DIAL MART TINKHAM ST DERRY NH A 24 127  632304 104868 1638 06 HENNIKER PHARMACY PROCTOR SQUARE HENNIKER NH A 24 127  632304 104868 1638 06 WAYSIDE GROCERY RIE 28 & 11 ALTON NH A 24 300  631381 104875 1638 06 WAYSIDE GROCERY RIE 28 & 11 ALTON NH A 24 90  6513181 105039 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 90  857169 453224 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH C 24 350  653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 425  443450 562240 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 297  635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232							••••			224
RTE 102	641001	701000	1638 05	HIWAY SUPERETTE		DERRY	NH		C 24	539
755690 1638 05 DIAL MART TINKHAM ST DERRY NH C 12 706 103219 1638 06 HENNIKER PHARMACY PROCTOR SQUARE HENNIKER NH A 24 127 632304 104668 1638 06 WAYSIDE GROCERY RIE 28 & 11 ALTON NH A 24 300 631381 104875 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 90 105039 1638 06 106 BEANSTALK RI 106 LOUDON NH C 24 350 857169 453224 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 455 443450 562240 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232					RTE 102					202
755690 1638 05 DIAL MART TINKHAM ST DERRY NH C 12 706 103219 1638 06 HENNIKER PHARMACY PROCTOR SQUARE HENNIKER NH A 24 127 632304 104668 1638 06 WAYSIDE GROCERY RIE 28 & 11 ALTON NH A 24 300 631381 104875 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 90 105039 1638 06 106 BEANSTALK RI 106 LOUDON NH C 24 350 857169 453224 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 455 443450 562240 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232	724698	717460	1638 05	THIRTY PINES TEXACO		DERRY	NH		A 12	90
103219 1638 06 HENNIKER PHARMACY PROCTOR SQUARE HENNIKER NH A 24 127 632304 104868 1638 06 WAYSIDE GROCERY RIE 28 & 11 ALTON NH A 24 300 631381 104875 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 90 105039 1638 06 106 BEANSTALK RI 106 LOUDON NH C 24 350 857169 453224 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 425 443450 562240 1638 06 HOMETOWNE MARKET 43 S MAIN ST PENACCOK NH A 24 297 635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232	•									
632304 104868 1638 06 WAYSIDE GROCERY RIE 28 & 11 ALTON NH A 24 300 631381 104875 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 90 105039 1638 06 106 BEANSTALK RT 106 LOUDON NH C 24 350 857169 453224 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 425 443450 562240 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232		103219	1638 06	HENNIKER PHARMACY	PROCTOR SQUARE	HENNIKER	NH			
631381 104875 1638 06 MOUNTAIN'S GEN.STORE MAIN ST CTR BARNSTEAD NH A 24 90 105039 1638 06 106 BEANSTALK RT 106 LOUDON NH C 24 350 857169 45324 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 425 443450 562240 1638 06 HOMETOWNE MARKET 43 S MAIN ST PENACOOK NH A 24 297 635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232	632304	10486B	1638 06	WAYSIDE GROCERY	RTE 28 & 11					
105039 1638 06 106 BEANSTALK RT 106 LOUDON NH C 24 350 857169 453224 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 425 443450 562240 1638 06 HOMETOWNE MARKET 43 S MAIN ST PENACCOK NH A 24 297 635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232										
857169 453224 1638 06 SPEEDWAY CON. ROUTE 106 LOUDON NH A 24 121 653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 425 443450 562240 1638 06 HOMETOWNE MARKET 43 S MAIN ST PENACOOK NH A 24 297 635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232										
653318 497498 1638 06 GUS'S COUNTRY STORE ROUTE 106 BELMONT NH C 24 425 443450 562240 1638 06 ROMETOWNE MARKET 43 S MAIN ST PENACOOK NH A 24 297 635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232	857169									
443450 562240 1638 06 HOMETOWNE MARKET 43 S MAIN ST PENACOOK NH A 24 297 635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232										
635509 576289 1638 06 BOSCO BELL STORE ROUTE 28 BARNSTEAD NH A 24 232										
										-

WHOLESALER: 396640 MANCHESTER TOBACCO

INSTRUCTIONS; DECEMBER PROMOTION; DORAL B2G1F

BRAND STYLES: FF / FF 100 / LT / LT 100 SHIP ONE (1) DISPLAY TO EACH RETAIL ACCOUNT LISTED

	******	Manual basses	Nama		PLAY TO EACH RETAIL A			רייים	Volume
Supplier	Account	Territory	Name	Address	City	State	Chain in	CCF	AOTOME
		********		***		****			
	695820	1638 06	AIRPORT COUNTRY STOR	63 GILFORD EAST DR	GILFORD	NH	•	A 24	115
325589	703109	1638 06	CAREY'S MARKET	63 N MAIN ST	BOSCAWEN	NH		A 12	120
711342		1638 07	MR MARKET INC.	297 SPRUCE ST	MANCHESTER	NH		A 24	662
166578	461399	1638 07	MERRIMACK GETTY	605 D.W. HIGHWAY	MERRIMACK	NH		A 24	180
	479524	1638 07	SOUTH MAPLE VARIETY	93 S MAPLE ST	MANCHESTER	NH		A 24	442
435513		1638 07	BROAD STREET EXXON	103-105 BROAD STREET	NASHUA	NH	5474-00-00	A 24	370
		1638 07	ROBO'S VARIETY	912 SOMERVILLE ST	MANCHESTER	NH		A 24	230
229740	730589	1638 07	SANDYS VARIETY	2281 CANDIA RD	MANCHESTER	NH		C 24	475
105629	755636	1638 07	CARON & SONS MOBIL	468 DANIEL WEBSTER HWY	MERRIMACK	NH		A 24	230
261051	90460	1638 08	JOHNNY'S TIRE & BATT	680 N MAST RD	GOFFSTOWN	NH	5474-00-00	A 24	150
	103187	1638 08	BUNNYS SUPERETTE	75 WEBSTER ST	MANCHESTER	NH		C 24	622
	104345	1638 08	SAINDON'S MARKET	250 DUBUQUE ST	MANCHESTER	NH		A 12	104
622779	104371	1638 08	AMOSKEAG MARKET	275 FRONT ST	MANCHESTER	NH		A 12	142
322095	198514	1638 08	TONYS KORNER KUBBARD	394 N STATE ST	CONCORD	NH		A 24	155
	302680	1638 08	RIVERSIDE EXXON	36 W RIVER RD	HOOKSETT	NH	5474-00-00	A 24	300
442279	317519	1638 08	VEANOS CON. STORE	146 LOUDON RD	CONCORD	NH		A 12	115
225334	458290	1638 08	ACADEMY FRUIT	266 BRIDGE ST	MANCHESTER	NH		A 24	200
823469	467016	1638 08	HARVEST FARM MARKET	995 GOFFSTOWN RD	MANCHESTER	NH		A 12	120
	555664	1638 08	DIAL DRUG	1558 HOOKSETT RD	HOOKSETT	NH		A 12	150
163424	557240	1638 08	HOOKSETT EXXON SHOP	1093 HOOKSETT RD	HOOKSETT	NH	5474-00-00	C 24	231
425591	597069	1638 08	CAPITAL FARMS	3 BROADWAY	CONCORD	NH		A 24	275
223622	649097	1638 08	JON-O'S MARKET	600 FRONT ST	MANCHESTER	NH		A 24	220
	683417	1638 08	EDDY ROAD STAR MART	245 EDDY ST	MANCHESTER	NH		A 12	80
	697362	1638 08	BRIDGE ST FOOD MART	24 LOUDON RD	CONCORD	NH		A 04	100
	712480	1638 08	UNCLE BOB'S	435 KELLEY ST	MANCHESTER	NH		A 12	160
	712596	1638 08	ANTHONY'S SOUTH ELM	37 ELM ST	MANCHESTER	NH		A 12	230
615581	714926	1638 08	CROSSTOWN VTY	270 AMORY ST	MANCHESTER	NH		A 12	120
836005	716330	1638 08	WEST SIDE EXPRESS MA	725 2ND ST	MANCHESTER	NH		A 15	100
	719677	1638 08	JT&B TEXACO	696 MAST RD	MANCHESTER	NH		A 12	40
	720822	1638 08	FOOD BASKET	72A WASHINGTON ST	CONCORD	NH		A 12	160
	754850	1638 08	PAAD'S MOBIL STATION	705 DW HIGHWAY	MANCHESTER	NH		A 12	104
845582	964646	1638 08	CANDIA GETTY	ROUTE 101	CANDIA	NH		A 24	330

Total Accounts

78

GHCP18RN1610XX TEMPORARY PAYMENT DETAIL REPORT

12/09/96

ACCOUNT NUMBER: 396640

VOUCHER NUMBER: 15335258 DATE WRITTEN: 12/09/96 MANCHESTER TOBACCO 64 GRANITE ST MANCHESTER , NH 3101

STATUS: PAID

AMOUNT PAID: 140.00

SEND CHECK TO: PAYEE

DESCRIPTION

UNITS

TUNDOWA

DISPLAY ASSEMBLY

5,00

140.00

EXPLANATION: DEC DORAL B2G1F 601794 / HB